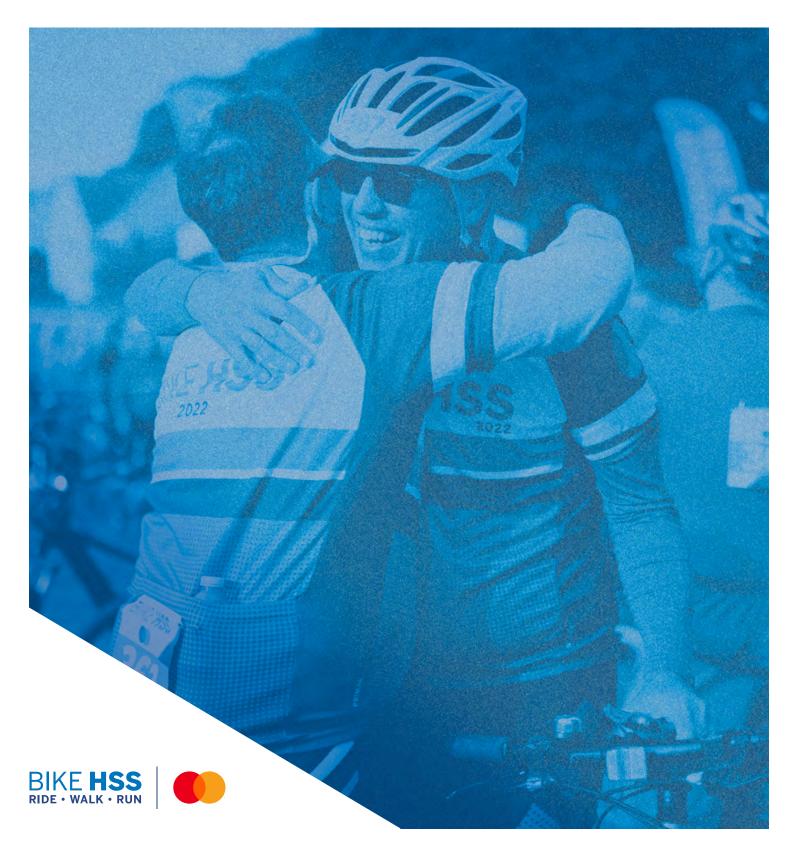
## Fundraising Toolkit

SATURDAY, September 13, 2025

MANHATTANVILLE COLLEGE Purchase, Ny

BIKEHSS.ORG BIKE@HSS.EDU



3 4 6 12

# ABOUT BIKE HSS Your impact Fundraising FAQ



Questions? Contact Us

Feel free to reach out to our team any time by emailing **bike@hss.edu** 



## **ABOUT BIKE HSS**



Our BIKE HSS mission is to fuel groundbreaking research and breakthrough discoveries that will keep people moving and alleviate pain.



## Why support BIKE HSS?

As the world's leading academic health system focused on physical wellness, HSS is uniquely positioned to resolve physical suffering and improve performance for people world-wide. Funds raised by BIKE HSS will accelerate HSS's efforts to:

Drive research initiatives across all disciplines in orthopedics and rheumatology.

Provide the world's best, personalized patient care.

Share knowledge globally and educate the next generation of leaders in the field.





## 5-Year BIKE HSS Impact



2,200+ PARTICIPANTS





NEARLY \$10 MILLION

Raised for Research, Patient Care, and Education



**35,000+** Total Donations



AMANI TOOMER Grateful Patient



**RENEE WERNICKI** Grateful Patient

"During my 13-year NFL career with the New York Giants, I tore both of my ACL's on separate occasions. Both times I went to HSS and was able to return to the game I love and achieve some of the proudest accomplishments of my life, like winning a Super Bowl. None of this would have been possible without the amazing doctors and nurses at HSS." "To have your mobility taken away from you when you've been active for so long can take such a mental toll. It got to the point where I couldn't walk up stairs let alone cycle. I was in pain and misdiagnosed for years and within an hour at HSS I was diagnosed and scheduled a procedure. Dr. Della Valle literally gave me my life back."



## FUNDRAISING

## Fundraising Incentives

If I'm on a team, can we

collectively earn the fundraising incentive gifts with our combined funds?

In order to earn these fundraising incentives, participants must have raised

## ALL PARTICIPANTS BIKE HSS Bag

**VOLUNTEER** BIKE HSS Visor



these goals individually on their participant page, not within any pooled team funds.



RAISE \$250 BIKE HSS T-shirt

RAISE \$500 BIKE HSS Stretch Bands





RAISE \$1,000 - RIDE BIKE HSS Cycle Jersey



RAISE \$1,000 - WALK/RUN BIKE HSS Windbreaker





## Customize Your Page

		Personal Page
1 Create a Custom URL	$\longrightarrow$	Customize your Personal Fundraising Page URL: http://support.hss.edu/goto/janedoe
2 Change the Title (First Name) (Last Name) BIKE HSS Page	$\longrightarrow$	Title Edit Content
<ul> <li>Customize your story to share why you are riding!</li> <li>Examples:</li> <li>"After years of being in pain, I found HSS. I am now able to walk, cycle, and do things I never thought I could again. I'm riding to give back and keep others moving."</li> <li>"I'm riding because my health and wellness are important to me. The BIKE community has the power to change how the world moves, and that's something I want to be apart of."</li> <li>Make sure to sign your name</li> </ul>	$\rightarrow$	<ul> <li>Body</li> <li>Dear Friends,</li> <li>On Saturday, September 13th, I will be riding in BIKE HSS to support the MOVEment to change how the world moves and to improve mobility and musculoskeletal health for people worldwide. Will you join the MOVEment by making a donation to my ride?</li> <li>Since its inception in 2019, BIKE HSS has raised nearly \$10 million! These funds have enabled HSS to:</li> <li>Advance groundbreaking research for new treatments.</li> <li>Provide patients with life-changing care that dramatically improves their quality of life.</li> <li>Share expertise globally and educate the next generation of leaders in the field to deliver the best possible outcomes.</li> <li>I am riding because movement and mobility is important for every one of us. Funds raised by Bike HSS fuel groundbreaking research mobility, and quality of life for all of us.</li> <li>Thank you for your consideration.</li> <li>All the best,</li> </ul>
5 Upload a photo	$\longrightarrow$	Add a Personal Photo/Video Upload Media



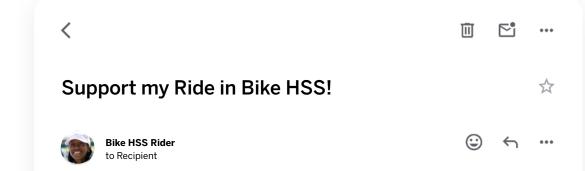
## Spread The Word

Use this sample email as a reference for your personal

outreach. You can copy/

paste this content and tailor to your recipient.

## SAMPLE EMAIL



## Hello [RECIPIENT NAME],

On September 13th I will be [RIDING XXX MILES] [WALKING/RUNNING A 5K] in 2025 BIKE HSS to fuel groundbreaking research and breakthrough discoveries that will keep people moving and alleviate pain. Will you join the MOVEment by making a donation to my ride?

Since its inception, BIKE HSS has raised nearly \$10 million for HSS. As the world's leading academic health system focused on physical wellness. HSS is uniquely positioned to resolve physical suffering and improve performance for people worldwide. Funding supports research initiatives across all disciplines in orthopedics and rheumatology, such as:

- New treatments for rare immunological diseases
- · Personalized surgical approaches to joint replacement and spine surgery
- New technologies to improve outcomes in sports medicine.

#### I am [RIDING/WALKING/RUNNING] for [INSERT REASON]

Please consider making a donation in support of my [RIDE/WALK/RUN] [LINK YOUR PAGE], or consider riding with me! Together we can change how the world moves.

Thank you for your consideration!

All the best, [NAME]



## Spread The Word

## COME UP WITH A PLAN

Create a contact list for phone and email outreach. Use our pre-written communications and customize them with your story. Not sure who to reach out to? Fill out our chart below.

FAMILY	COLLEAGUES		
1.	1		
2.	2.		
3.	3		
4.	4.		
5.	5.		

1.			
2.			
3.			
4.			
5.			

## **NEIGHBORS/COMMUNITY**

1.			
2.			
3.			
4.			
5.			

¢

Remember to feel good about asking for donations, you're giving people the chance to support mobility and movement.

## Think outside of the box! Ask your gym buddies, former colleagues, club members...the list is endless!



## Share On Social Media

**SUGGESTED GRAPHICS** 





I'm participating in BIKE HSS on September 13th to fuel ground-breaking research and innovation to keep all of us moving and enjoying the quality of life we want. Join the MOVEment by making a donation to my campaign or registering to ride with me. Together we have the power o change the way the world moves! RDD LINK TO YOUR FUNDRAISING PAGE

**PLEASE SUPPORT** 

**MY BIKE HSS RIDE!** 

Click to Download

Don't forget to add your fundraising goal and Venmo!

Don't forget to tag us @bikehss and use #BIKEHSS

## **SUGGESTED SAMPLE POSTS**

## 01

I'm [riding X miles or participating in the 5K] in BIKE HSS on September 13th to fuel ground-breaking research and innovation to keep all of us moving and enjoying the quality of life we want. Join the MOVEment by making a donation to my campaign or registering to ride with me. [INSERT YOUR PAGE LINK]. Together we have the power to change the way the world moves!

## 02

I am participating in BIKE HSS on September 13th because [ADD YOUR WHY]. Please support this important cause by donating at [INSERT YOUR PAGE LINK].



## Now What?

### FOLLOW UP

People are busy and often miss emails, so don't be afraid to follow up. Often it takes 3 reminders for people to take action.

#### **GET CREATIVE**

Try and think of other ways to fundraise!

Ask your company if they have a matching gifts program Host a fundraising event

#### **THANK YOUR DONORS**

Every time you receive a donation you will be emailed. As soon as possible, thank your donors for their support through your fundraising page.

Personal Donations			۷	
Joe Smith	Mar 26	\$10.00	ı <b>tı 💌</b> -	<ul> <li>Click the mail button to send a Thank You email</li> </ul>
Jack Smith	Mar 26	\$5.00	<b>@</b> —	— Checkmark indicates an email is sent

Sending a Thank You Email

- 01 Under "Use Template", select "Thank You"
- 02 Check the box "Include Personalized Greeting"
- 03 Edit the text to personalize it!



Questions? Contact Us

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## Frequently Asked Questions

#### Do I need to raise money?

Due to our mission in providing critical musculoskeletal care, we highly encourage it. We set your fundraising goal to what is easily attainable (\$500 for 10 Mile, 25 Mile, AND 62 Mile Riders), and there are amazing incentive prizes for meeting those goals. We're here to help you every step of the way and provide you with great resources and tools to surpass your goals with ease.

#### Does my Registration Fee go toward my Fundraising Goal?

No, your non-refundable registration fee is not a tax-deductible donation, and therefore can't apply toward your fundraising goal. These registration fees help offset the costs of producing the Ride and all of the great services we provide to you.

#### Are donations to BIKE HSS Tax Deductible?

Yes, all donations are tax deductible. The official 501(c)3 organizational name is: The Hospital for Special Surgery. Our federal employer identification number (EIN) # is 13-6714749.

#### What do I do if someone hands me a check?

Please fill out an offline donation form to include with check donations, and send both to:

BIKE HSS P.O. Box 21041 New York, NY 10087-1041

#### What is the deadline for submitting donations?

We will keep fundraising live and open until December 31, 2025.

#### Can I get my donations matched with a corporate matching gift, and how?

Hundreds of corporations offer matching gift programs that will match dollar-for-dollar contributions made by employees. This is a great opportunity to raise funds quickly and easily, so don't forget to ask your HR department if they will match your gift, and make sure your donors are asking theirs too!

#### Step 1

A donation is made on your participant page.

#### Step 2

Have the donor ask their company if they have a matching gift program. If so, the donor can ask for a matching gift form to complete for BIKE HSS.

#### Step 3

The donor applies for the match through their company's website or submits the completed form to their HR department and asks them to send it to the address below:

#### **BIKE HSS**

P.O. Box 21041 New York, NY 10087-1041 Email: development@hss.edu

#### Step 4

Once the match request is received, HSS will confirm the original donation and approve the match. NOTE: Please allow several weeks for processing. We cannot confirm a gift or approve a matching gift until the original gift is fully processed in our database.

#### Step 5

The company will send the matching gift check to HSS on their next distribution cycle.

#### Step 6

Once HSS receives the check, it will be reflected on your fundraising page!

